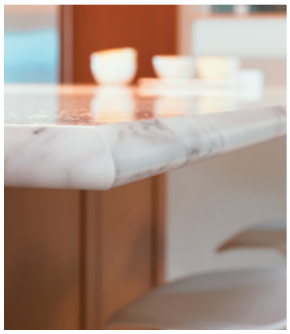
NBMDA
NORTH AMERICAN BUILDING MATERIAL DISTRIBUTION ASSOCIATION

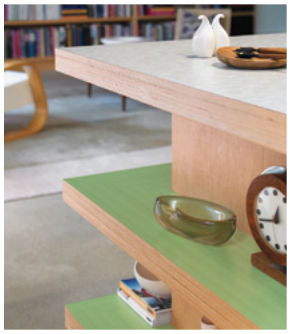
Join Our Community











The North American Building Material Distribution Association (NBMDA) is a network of distributors, suppliers and service providers dedicated to developing and promoting the effectiveness of distribution channel to improve member profitability and growth. **NBMDA is where distributors grow!**

Who Are NBMDA Members?

NBMDA represents the leading wholesale distributors and suppliers of interior building products and woodworking materials. Our members include distributors and suppliers that serve independent building material, and kitchen and bath dealers as well as production companies involved in cabinetry, architectural woodwork, stock woodwork, store fixtures, solid surface fabricating, plastics fabricating, general and specialty woodworking industries.

PRIMARY PRODUCT CATEGORIES:

- Abrasives
- Adhesives
- Cabinet & Closet Accessories
- Decorative Surfaces
- Edging Materials
- Countertops
- Hardware (decorative & functional)
- Lumber & Plywood (hardwood)
- MDF
- Melamine
- Millwork & Mouldings
- Particleboard
- Specialty Building Materials
- Stains, Coatings, Finishes
- Storage & Convenience Products
- Tools & Machinery
- Veneers
- Other Related Shop Supplies

KEEP READING TO SEE A SAMPLE OF OUR MEMBERSHIP!

312.321.6845 | info@nbmda.org | www.nbmda.org

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Member Benefits

Networking & Business Opportunities

Our members are the movers and shakers of distribution in our channel. These executives are a wealth of knowledge and experience. Best practice sharing is continuous between members, as is the opportunity to deepen existing trading partnerships and develop new business opportunities.

Education & Training

Education is the cornerstone to our work. Rotating distribution topics are covered each year and delivered to our members through live events, webinars, regional meetings and online programs. Core topics include sales, branch management, human resources, inventory, warehousing purchasing, transportation, marketing and technology.

Thought Leadership

We provide access to fellow industry leaders as well as distribution management consultants who share their ideas, experiences and predictions on the topics that are impacting your business now and in the future.

Market Data & Insights

Change is constant within our distribution channel and executives need to be continually monitoring trends. We provide a number of reports on a regular basis covering economic trends, sales trends and labor trends. Guest speakers provide analysis of these trends at our events.

Year-Round Access for Your Whole Team

Access to Experts

Distribution executives have a lot on their plate and cannot be experts in everything. We have partnership agreements with leading experts who are available to help our members navigate a variety of business complexities.

Research

We provide our members with an ongoing series of exclusive research reports and white papers on relevant channel topics and dynamics. The reports are of high value to both distributors and suppliers, covering topics such as home building, commercial construction, home centers, e-commerce, transportation and labor.

Exclusive Cost-Savings Programs

We help improve your bottom line by saving you money through our extensive menu of discount programs designed specifically for distributors and manufacturers. Core programs include talent recruitment, employee testing, truck leasing, payroll services, uniforms, credit card processing, propane and many others.

Future Workforce Development

How are you and your customers going to find and train the talent to replace your aging workers? This is a growing challenge that is only going to get more difficult. We have resources to help support a number of industry initiatives that are working on the issue.

TO LEARN MORE ABOUT OUR MEMBER BENEFITS AND STRATEGIC PARTNERS, VISIT **WWW.NBMDA.ORG**.

312.321.6845 | info@nbmda.org | www.nbmda.org

Year-Round Connections

NBMDA Annual Convention

The NBMDA Annual Convention is the best investment in the success of your business. Join us each fall for access to the top distributors, suppliers and service providers across the channel. You'll establish new relationships, enhance your business strategy with insights from recognized business experts and learn about what others are doing to run their businesses effectively.

Emerging Distribution Leaders Program

The NBMDA Emerging Distribution Leaders Program is a curated, professional development program centered on up-and-coming distribution professionals. The program is designed to give a voice to emerging industry leaders within the wholesale distribution channel and provides opportunities to grow in their role and build relationships through education and networking.



Distribution Forums

This regional series provides up-and-coming distribution professionals with a one-day workshop to network and gain critical distribution insights.

Association of Woodworking and Furnishing Suppliers (AWFS) Fair

At the AWFS Faur, our members have the opportunity to connect with one another, share insights, ideas and best practices. We also host a complimentary Networking Reception for our members.

International Woodworking Fair (IWF)

Every other year, we participate in IWF, providing attendees with the opportunity to solve problems and find solutions, share ideas and reconnect with customers. The trade show is a source for new ideas and products to improve your business. We also host a complimentary Networking Reception for our members.

University of Innovative Distribution (UID)

For over 30 years, the University of Innovative Distribution (UID) has provided education focused on the needs of wholesale distribution professionals and companies. With its concentrated three-day format, UID has helped increase the effectiveness of hundreds of our members.

Get Social With NBMDA

Stay up to date on the latest, including *Channel Connection* articles, industry news and new offerings and reports for members, by connecting with us on Linkedin: NBMDA

You're in Good Company

The NBMDA Education Supporter Program provides funding to support the industry's strong need for additional training resources at competitive prices. With your support, NBMDA can continue to develop and offer modern, cost-effective, and dynamic solutions for employee training that can benefit not only the companies that participate, but also the channel as a whole.

NBMDA Distributor Education Supporters

ADENTRA

AETNA BUILDING SOLUTIONS

ATLANTIC Plywood Corporation

E.B. BRADLEY CO.

Lumbermen's

McKILLICAN

MetroHARDWOODS

PLUNKETT DISTRIBUTING INC.

Richelieu

SHS Spokane Hardware Supply, Inc. hardware hut

UCS FOREST GROUP

WÜRTH Würth Baer Supply Company

WÜRTH Würth Louis and Company

WÜRTH Würth Wood Group

NBMDA Supplier Education Supporters

arauco

Berenson

blum

Chemcraft

columbia FOREST PRODUCTS

FINISHWORKS

FORMICA

garnica

KESSEBÖHMER

KNAPE&VOGT

M.L. CAMPBELL WOOD FINISHING SYSTEMS

REV-A-SHELF

Roseburg A Forest Products Company

US FUTABA

VT INDUSTRIES

Wilsonart

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